



**Shandong Mars Cabin Technology Co., Ltd**  
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To:		Email	Offer No.	GW20251222-1
		Mobile	Date	22,Dec,2025
From:	cheryl-Sales Manager	Mobile	15610656951	Valid Period
Trade Term	EXW			

**Quotation For Capsule**

No	Item	Picture	Picture	Description	QTY (SET)	Disassemble (USD)	note
1	space capsule 35.6sqm			Size:9.9*3.6*3M Capsule panel:Fluorocarbon-coated aluminum exterior /2mm thickness including /without the balcony same price	1	\$22682	
1	space capsule 27.7sqm			Size:7.7*3.6*3M Capsule panel:Fluorocarbon-coated aluminum exterior /2mm thickness including /without the balcony same price	1	\$17641	
2	space capsule 20sqm			Size:5.5*3.6*3M Capsule panel:Fluorocarbon-coated exterior aluminum panels/2mm thickness including /without the balcony same price	1	\$12600	
2	Optional equipment(The specific equipment items are listed below)						

**Configuration 配置**

Parts	Name	Configuration Description	Options
1 Main External Structure	Shell (Aluminum Alloy Aluminum Panel)	1MM thick national standard	•
	Outer Shell Surface Treatment (Metallic Fluorocarbon Paint)	Metallic fluorocarbon paint	•
	Thermal Insulation and Waterproof Layer	15cm High-Pressure Polyurethane Insulation Layer Casting Process	•
	Glass Curtain Wall	6MM light blue LOW-E tempered glass + 12A warm edge strip +	•
	Opening Window	6MM light blue LOW-E tempered glass + 12A warm edge strip +	•
	Entrance Door	Custom - made zinc alloy door	•
	Entrance Lock (Hotel Outdoor Waterproof Smart Door Lock)	Swipe card, password	•
	Cabin Ceiling	1MM national standard aluminum plate	•
	Wall surface	1MM national standard aluminum plate	•

2	Interior Environment friendly Fine Decoration	Interior Lighting	LED light strip surround	•	
		Magnetic Track Light	Surface-mounted magnetic track light	•	
		Recessed Downlight	LED recessed downlight	•	
		Wall Electrical Box	Flame-retardant, hard plastic, Mingchen electrical box (Delixi)	•	
		Full-blackout Curtain System	Includes motor, track, full-blackout curtain/roller shutter	•	
		Whole-house Flooring	Floor/Flooring	•	
3	Hardware and Bathroom	Bathroom Privacy Door	Swing-open glass door for shower/toilet	•	
		Bathroom Ceiling	1MM national standard aluminum plate	•	
		Bathroom Wall	1MM national standard aluminum plate	•	
		Shower Head	Three-in-one shower head	•	
		Washbasin/Mirror	Ceramic Wash Basin / Sensor Light Intelligent Demisting	•	
		Bathroom Toilet	Semi-intelligent toilet	•	
		Bathroom Heater	300*300 three-in-one bathroom heater	•	
		Bathroom Floor	Bathroom-specific PVC floor	•	
4	Electrical/Water and Electricity	Electric Wire	10-square-inch incoming line, 1, 1.5, 2.5, 4, 6-square-inch	•	
		Network Cable	8-core 10-Gigabit Ethernet cable (CAT-6A)	•	
		Water Pipe	Stainless-steel water pipeline	•	
		Electrical Equipment Room (Air Conditioner/ Water Heater)	Hisense 1.5P ducted central air conditioner/Haier Leader 60L storage-type electric water heater	•	
		Five-hole Socket/Three-hole Socket	National Standard	•	
		Switch Panel/USB Panel	National Standard	•	
5	Product Accessories	Foot Support	Galvanized Steel Pipe	•	
6	Optional	Bed	¥2,800	○	
		Sofa Bed	¥1,800	○	
		Projector Screen	¥1,500	○	
		Kitchen Accessories	¥10,000	○	
		Circulating Ventilation System (Fresh Air System)	Positive-pressure fresh air system ¥1000	○	
		Solar Photovoltaic Power Generation System	(¥1500/kW-h)	○	
		Entrance Lock (Hotel Outdoor Waterproof Smart Door Lock)	Fingerprint, facial recognition Fingerprint, facial recognition ¥500	○	
		Wall Cloth	Whole-house wall cloth ¥3000	○	
		Intelligent Voice System	Intelligent Voice System ¥500	○	
		Underfloor heating	Graphene electric heating (¥260/m <sup>2</sup> )	○	
		Stairs	Three-step ladder (Wrought iron and plastic wood ¥1500, Aluminum and plastic wood ¥2000)	○	
Note: • indicates standard configuration, ○ indicates optional					

**Note:**

1. Payment Term: 30% T/T as deposit on order, 70% balance pay before shipping.

2. Lead time: 30 days after deposit confirmed.

3. Aftersale assurance: Any damage caused due to non-human factors will be returned or exchanged, Three-year shelf life.